



Deliver excitement  
through the experience

Aioi Denshi Co., Ltd.

## Company profile

Trade name Aioi Denshi Co., Ltd.

Founded June 21, 1983

Capital 20 million yen

Representative Director Mitsuharu Shiota

### Business content

Medical device manufacturing and sales license (20B2X10004)  
 Medical device manufacturing license (20BZ200076)  
 Medical device repairing license (20BS200193)  
 Design and development of control and monitoring related software  
 Design and manufacture of various control panels and instrumentation panels  
 Air conditioning work / maintenance  
 Registered electrician business (No. 2022K004)  
 (General and private electric facilities)  
 Telecommunications business (B-16-00319)  
 Electrician business  
 Machinery and equipment installation work  
 Telecommunications construction business  
 Firefighting facility construction business  
 Pipe construction business  
 First-class fluorocarbon filling and recovery business

Subsidiary Medical Japan Co., Ltd.

### Group Companies



Acquired ISO13485:2016 Certification at second factory  
 For the following activities  
 Design and manufacture of electric massagers and  
 heat therapy equipment for home use

## Company policy

### Company motto

#### Tourikei

From the history of the Grand Historian, Sima Qian.  
 (Peach and Lee don't say anything, but there is a natural small diameter underneath.)

### Goal 1

A company that people can rely on "Let's just consult with them for now".

### Goal 2

A company that wants to keep working.

### Quality policy

We make products that give the best impression to our customers.

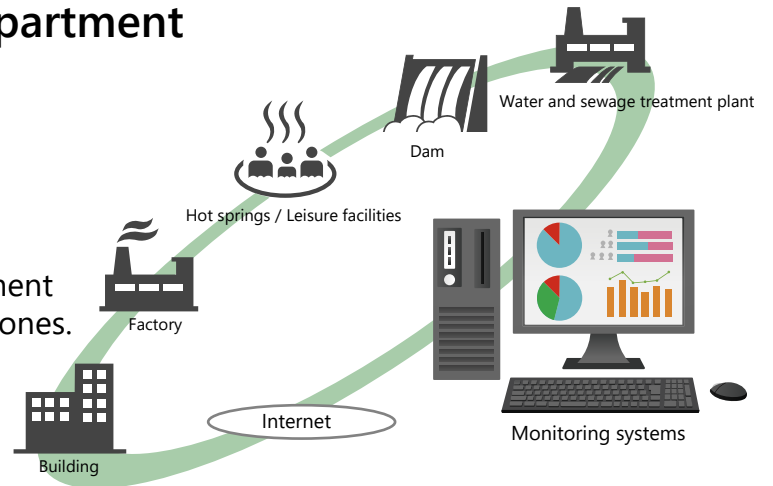
# History

1983 (Showa 58)	June	Established Aioi Denshi Co., Ltd. (capital: 2 million yen) (As a mass production cooperation factory for major semiconductor devices)
1985 (Showa 60)	September	New factory construction at the location (the first company to attract our village)
	December	Reorganized into Aioi Denshi Co., Ltd. (capital: 10 million yen)
1986 (Showa 61)	June	Started mass production of lead frames for ICs of major manufacturers
1989 (Heisei 1)	November	Increased capital to 20 million yen
	December	Expansion of new factory for lead frame
1991 (Heisei 3)	September	Start of development and design of control panel, monitoring panel, software production and system products
1994 (Heisei 6)	April	Started mass production of variable resistors from major manufacturers
		Second factory opened
1997 (Heisei 9)	April	Entered into the installation of air conditioners such as air conditioners (major cooperating factories)
	October	Development and sales of remote centralized monitoring system started
1998 (Heisei 10)	March	Introduced of integrated production line for cement resistors
1999 (Heisei 11)	October	Introduction of integrated production line for medium-capacity semiconductor devices
2001 (Heisei 13)	August	Iiyama Sales Office opened
2003 (Heisei 15)	July	Sewerage Exhibition 03'Exhibited in Tokyo (Tokyo Big Sight)Remote centralized monitoring system
2004 (Heisei 16)	October	Telecommunications business started
2005 (Heisei 17)	September	Obtained permission for medical device manufacturing industry
2007 (Heisei 19)	June	Established Medical Japan Co., Ltd. (sales of health-related products)
2008 (Heisei 20)	March	Started production of power-related fuses from major manufacturers
	December	Opened a medical device testing and research / delivery center
2009 (Heisei 21)	January	Obtained a license for the second-class medical device manufacturing and sales business
2010 (Heisei 22)	May	Integrated production line for sealed fuses for major electric power companies
2012 (Heisei 24)	March	Annexed the test and research center to the second factory (made as a medical device base)
		Started manufacturing and sales of Anmaoh (massage chair)
2015 (Heisei 27)	May	Development and sales of Anmaoh Unit 2 started
2016 (Heisei 28)	April	Development and sales of Anmaoh Unit 3 started
	October	Started development and sales of medical equipment using I-chip computers and touch panels
2017 (Heisei 29)	March	Domestically produce the hot steam bath series
2019 (Heisei 31)	January	Started sales of cashless payment equipment
	April	Development and sales of remote monitoring devices and cashless payment systems using SIM cards
	September	Development and sales of Anmaoh Unit 4 started
2020 (Reiwa2)	July	Development and sales of Anmaoh S started
2021 (Reiwa3)	January	Newly established Third factory
	March	Became a group of Aioi Medic Holdings Co., Ltd., integrated manufacturing and sales, and strengthened the organization Hiroyuki Shirota appointed President and Representative Director
2023 (Reiwa5)	April	Newly established Head office and Fourth factory (Head office relocation)
2024 (Reiwa6)	March	Acquired ISO13485:2016 Certification
	December	Hiroyuki Shirota appointed Chairman of the Board Mitsuharu Shirota appointed President and Representative Director

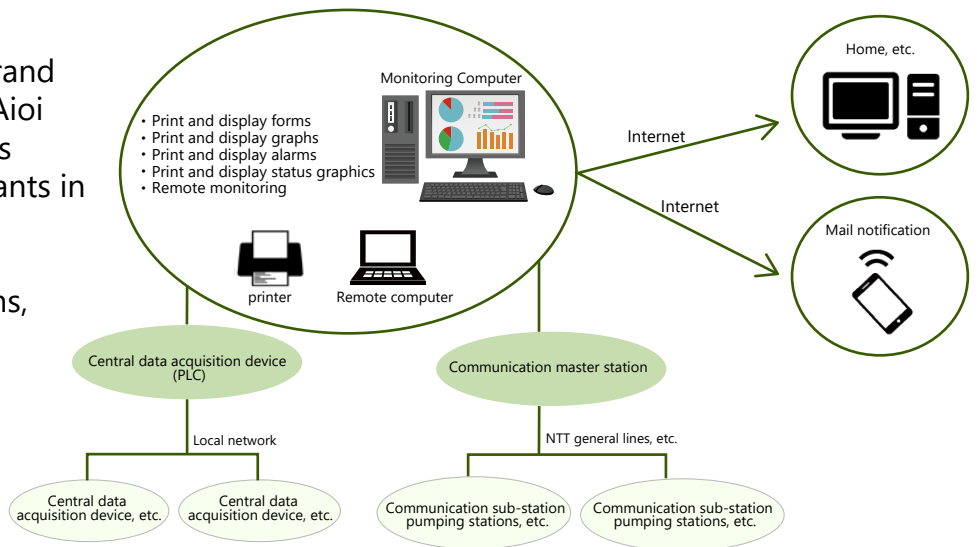
# First factory Control System Department

## Software development / design

Making full use of PLCs, PC networks, server systems, etc., we handle a wide range of products, from software for factory equipment to remote monitoring systems using smartphones.



We have developed the Aioi brand process monitoring software (Aioi Observation System), which has now been adopted by large plants in and outside of the prefecture, as well as by municipal water and sewage monitoring systems, earning the trust of customers.



\*We will respond according to the site.

## Control panel design and production

We carry out integrated engineering work from designing to manufacturing of various control boards (switchboards, instrumentation boards, telemeter boards, monitoring boards, etc.) and installation work on site.

In addition to the production of control panels, we also offer a wide range of proposals from the customer's standpoint, such as improving energy conservation in electricity, water, and energy from the design stage.

## Electrical work

We respond to customer requests with total technical capabilities including maintenance, from electrical work and air conditioning equipment for household to instrumentation and firefighting equipment for public facilities and plants.

Electrical construction

Equipment installation work

Telecommunications work

Firefighting facility construction

Pipe construction

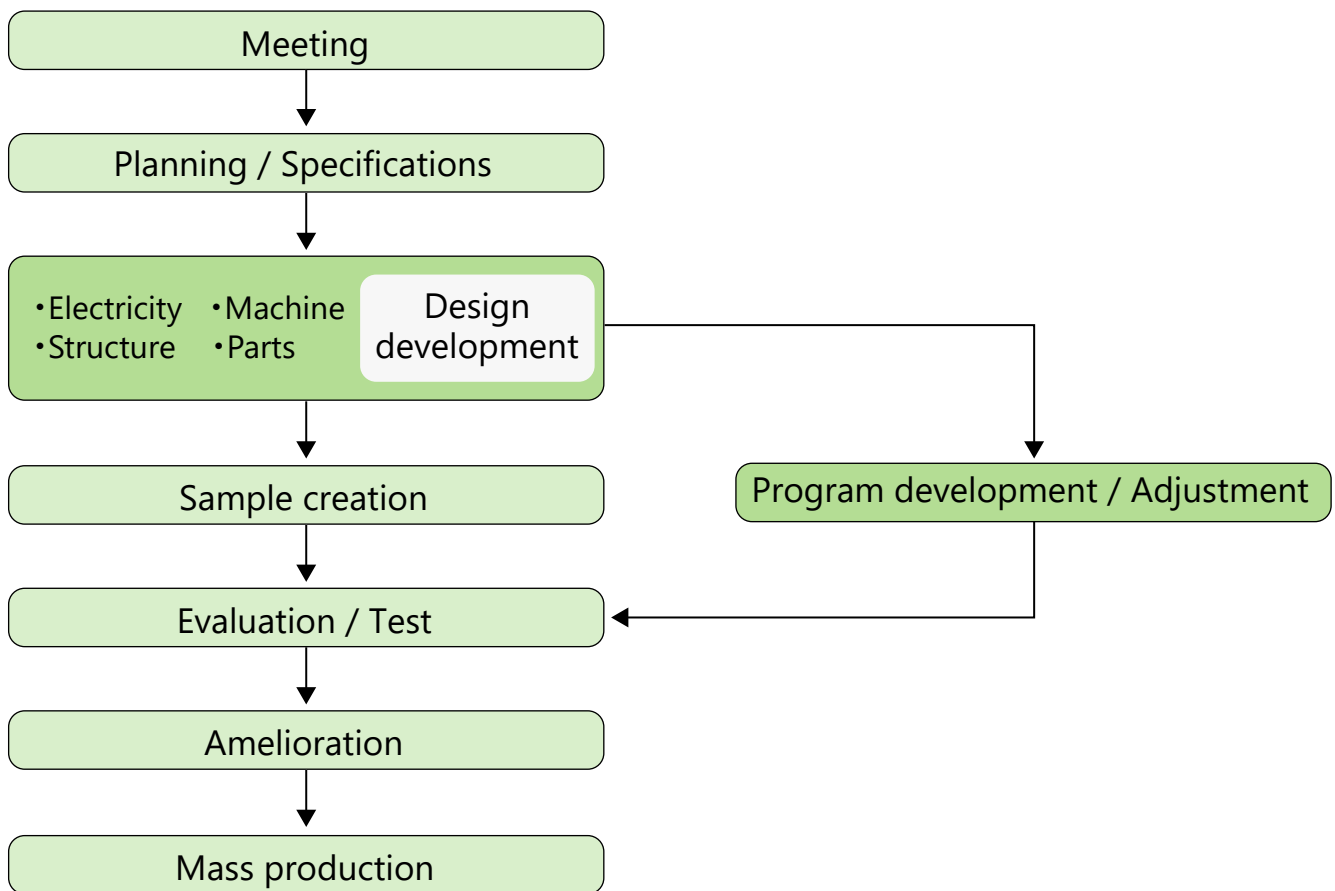
# Second factory Medical Equipment Department

## Medical device development

The contents collected at the meeting will be commercialized by making full use of the knowledge, experience and technology cultivated over many years based on the in-house development process.

In addition, we position evaluation and testing as an important process.

The person in charge of development will be in charge of developing new products that will please our customers by increasing the "added value" of the product by evaluating and improving not only the use but also the quality, safety, cost, degree of material procurement, etc. with the parties concerned.



## Medical device certification

We have established a quality management system based on the law, and we ensure the safety of product quality by thoroughly managing products and safety after shipping.

In addition, since we have acquired class II medical device manufacturing and second-class medical device manufacturing and sales business, we can apply for certification and supply products after certification, even if the customer has only obtained a sales license or is unable to obtain certification on their own.

## Medical device manufacturing

Acquired a class II medical device manufacturing industry and a second-class medical device manufacturing and sales industry, and can manage the production of safer and higher quality products.

We realize centralized management not only for medical equipment but also for health-related equipment, and manufacture products that satisfy our customers.

## Maintenance

We carry out repairs and maintenance of various products developed in-house to satisfy our customers.

The information obtained from after-sales service is utilized to improve product quality and speed up repairs, and we always aim to be a "good product."

## Test shipping business

Do you have any problems with OEM production?



- I am worried about the inspection and quality of the manufacturing contractor.
- I cannot inspect products at my company.
- I'm looking for a company that can do tests and inspections in Japan.
- There is no storage space for the product.
- We cannot keep up with shipping operations and inventory management.

We will cooperate in the following matters.



Examples of warehousing operations

- (1) We will inspect all your OEM products responsibly according to your test items.
- (2) We also handle shipping to customers in the market and warehousing operations.
- (3) We accept OEM planning, development and design of medical equipment and health equipment.
- (4) We will apply for certification of medical equipment and perform manufacturing agency.

## List of major products



Massage chair  
Anmaoh series  
[for Business]



Massage chair  
Fève series  
[for home use]



Knee care  
Knee mate plus



Vibration machine  
Shaking



Foot massager  
Premium reflag



Pulse wave meter  
Sokuteioh 2



Foot load measurement  
Body sensor



Far infrared heating mat  
Hot steam bath moisture



Heat therapy equipment  
Mr. R Co., Ltd. /  
Handy heater



QR code payment  
Cashless payment device



Control panel  
Control panel  
design and production



Monitoring system  
Tailor-made  
monitoring system

Please see the homepage for details.

### 【Head office, Fourth factory】

2881-17 Hotaka, Kijimadaira-mura, Shimotakai-gun, Nagano, 389-2301, Japan

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### 【First factory】

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### 【Second factory】

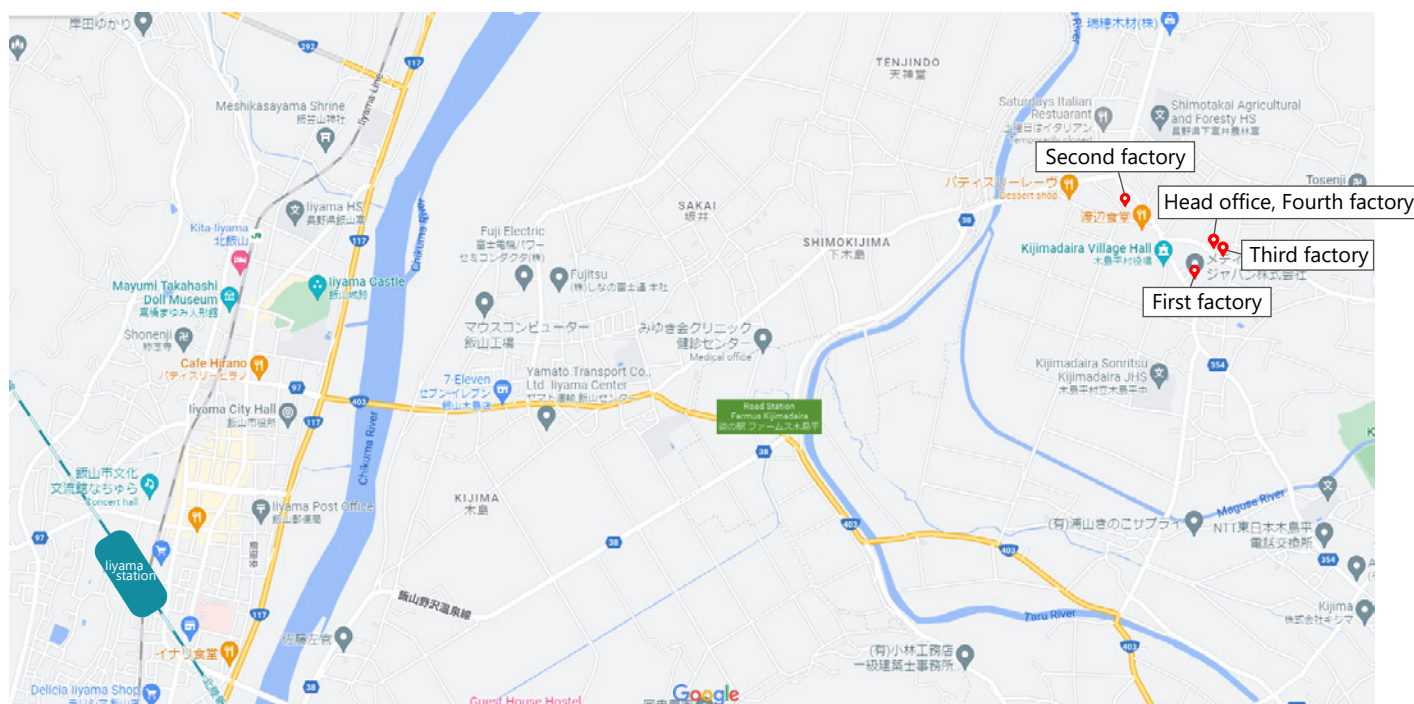
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### 【Third factory】

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